

GETTING STARTED CHECKLIST

1. Be a Product of the Product

It is SO important to use the products. The more you use, the more you can recommend and sell. Use as many of the products as you can. This is YOUR business and YOUR online store.

2. Get Into Activity

Get as many people as you can in front of your Area Manager or VP!

- Complete your 100-person contact list. These are the people you'll invite to hear more about Arbonne through launches, 1:1s and reachouts. These are also people you can ask for referrals or to host for you.
- Circle your Top 5 "Dream Team" business partners and schedule 1:1 meetings or a group call (in person or online) with your VP ASAP. (30 in 30 Challenge for 1:1 Meetings)
- Start & Share your Arbonne journey! Make an announcement post about your new business. Use live videos, instagram stories, posts, etc. The key is being consistent on social media and sharing your journey.
- Schedule 2 launches with your upline within your first 10 days (via Zoom, Facebook Live, In Person) (Create Your Why Story and 21 Reasons Why). Use the Presentation provided by your NVP.
 - Launch Date #1 _____ Launch Date #2 _____
- Fill your calendar! Leverage your Social Media, hold one-on-ones, group presentations, HHHs, DAs. Your goal is to talk to a minimum of 40 or more new people per month about both the Arbonne products and business opportunity.
- Find your clients and build your team! Your goal is to sell ASVPs. You can sell it all yourself or you can find new business partners who can also sell ASVPs! You get to count it all.
 - ★8 Nutrition ASVPs=2,500 QV (District Manager Qualification)
 - ★19 Nutrition ASVPs=6,000 QV (Promotion to District Manager)
 - ★32 Nutrition ASVPs=10,000 QV (Promotion to District Manager + Area Manager Qualification)

3. Set Up Your Virtual Office

- Add your photo into your website, know what your website link is - when signed into your account, click on dashboard, scroll to the middle of the page and you will see it.
- Download: Arbonne My Office App, Zoom App, Shop Arbonne App, Arbonne Pure Pay App, and Voxer/GroupMe
- Go through the Compliance Unit on your Nation Page and follow @Arbonne Business Ethics & Sustainability Team on Facebook.
- Read the Success Plan & Compensation Plan located on The Source.
- Save your Nation Facebook group to your Favorites and turn on post notifications.
- Create your Income Producing Activity (IPA) Binder (materials can be found in your NVP's FB Page).
- Watch at least 5 Healthy Living Presentations and Discover Arbonnes (DA) to learn verbiage.
- Get paid! When you get your first paycheck, you will get an email from Arbonne Pure Pay with instructions to set it up.

4. Understand How You Earn

It PAYS to promote! Let your upline know your goals so we can help you get there! Sell

1 Nutrition ASVP= Earn \$49.75 Commission

Sell 4 Nutrition ASVPs= Earn \$199 Commission

Sell 10 Nutrition ASVPs= Earn \$497.50 Commission

Personal commissions are paid weekly. Overrides on your team's sales are paid monthly.

It is Important to Promote!

(Commissions + Overrides paid on Nutrition ASVPs personally sold to your Preferred Clients) **Consultant:** \$49.75 Commission

District Manager: \$49.75 Commission + 8% Override= \$64.99

Area Manager: \$49.75 Commission + 14% Override= \$76.41

Regional Vice President: \$49.75 Commission + 17% Override= \$82.13

National Vice President: \$49.75 Commission + 18% Override= \$84.03

At DM, AM, RVP, & NVP, you also earn overrides on your team's sales.

5. Plug In!

- Check your Nation's Facebook group daily. You can use the "Units" to find important resources and tools.
- Tag your new consultants in the Getting Started Post which can be found in the Announcements section of this page.
- Attend ALL virtual trainings/meetings and all in-person events that you can.
- Register for GTC (Global Training Conference). This is the ONE training a year that should not be negotiable if you are serious about this business working for you.
- View the "100 Ways to Work Your Arbonne Business" and "Daily Methods for Success" flyer in our Files Tab for ideas.
- If you want to build relationships and share via social media as part of your reachout strategy, be sure to be authentic and not just copy and paste, although there are some ideas in the verbiage post on the Facebook page.
- Reach out to your upline DAILY!
- Mindset! This business works when you do. Stay coachable. Stay hungry for learning. Stay engaged and active. Reach out to your upline often. Read personal growth & development daily. Treat this like a business, not just a hobby. Find your WHY! Practice daily affirmations. Know that the only way to fail is to quit. Stay consistent. Believe you WILL be an NVP!

Most people overestimate what they can do in 1 year, and underestimate what they can do in 5 years.